

Makai Estate | Big Island, Hawaii

Introduction

At Cuvée, our values are concentrated on a new standard: The Cuvée Standard. To be selected in our portfolio is the pinnacle of the industry. Every home within our collection defines luxury to an infinite degree. Meticulous by nature, we elevate every detail of the luxury vacation experience. We have an unparalleled boutique collection of the world's most sought-after vacation destinations. Each destination is comprised of experienced and passionate team members to deliver the ultimate experience to our guests.

Our targeted approach focuses on discovering and connecting with ultra-high-networth families and communities through a best-in-class strategy, integrating digital marketing, accolade accreditation and media exposure, strategic and affluent partnerships, and luxury travel advisor consortia. This means that we are always driving awareness and qualified rental audiences to your home, investing thoughtfully in all channels to increase the return on investment.

We are masters of creating and curating extraordinary journeys, milestone celebrations, and authentic experiences throughout the destinations we call home.





### WHAT'S INCLUDED

### Hawaii Property Management

Here at Cuvée, we design, build, own, and maintain some of the world's most elite homes. We have an extensive network of destination market property managers, contractors, designers, and home service + maintenance experts.

## regularPROPERTY INSPECTIONS

We execute detailed pre-arrival and departure inspections with a fine-toothed comb to ensure a consistently and perfectly maintained home.

- Detailed weekly walkthroughs
- Cleaning teams are upheld to the highest standards
- Inspection of all indoor and outdoor appliances
- Exterior maintenance, enhancements, and landscaping of the property
- Seasonal and home feature management such as maintaining pools and hot tubs, snow removal. etc.
- Recycling and garbage program removal and management





### **DEDICATED PROPERTY MANAGEMENT TEAM**

Our dedicated in-market property management and concierge teams care for your home, serve as your main point of contact, and are your boots-on-the-ground local representative for emergency response or required maintenance to the property.

- Owner-representation for on-site services
- Emergency response and access
- Light maintenance, vendor recommendations, and vendor management
- Research and provide competitive bids for major projects
- Maintenance calendar management for special seasonal projects
- Contractor management

### **HOME SETUP**

- Arranging furniture, accessories, artwork based on homeowner preferences
- Storing owner personal items for rental visits
- Creating written instructions for audio visual alarm system, entry gates, etc.
- Cuvée Design Team can assist with sourcing luxury quality linens, towels, replenishing kitchen utensils, pots/pans, replacing a broken lamp and small items like this at wholesale pricing





### THE BENEFITS TO YOU

### Your Home - The Cuvée Way

Cuvée hosts and delivers a host of unparalleled benefits: We will care for your family and friends while staying at your residence with a full array of personal care like our cherished rental quests.

- PRE-ARRIVAL PLANNING: Arrive to your home just the way you like it, each time you visit. Cuvée's dedicated on-site concierge team will ensure your dinner reservations and private chefs are arranged, your fridge is stocked, and everything is perfect upon arrival.
- DURING YOUR STAY: Consider us your personal host when you visit your home.
   Arrive to chef prepared-hors d'oeuvres and refreshments, as well as a full stock of your favorite wines and spirits. We'll arrange for private chef visits, in-home massage and yoga sessions, and more. You'll always be welcomed to a pristine and clean environment and we can schedule housekeeping around your schedule preferences.
- **POST-VISIT:** We'll take care of everything from overseeing housekeeping to restocking, and always ensuring your home is safe and secure.

## exclusive— ACCESS + INVITATIONS

- ACCESS TO CUVÉE'S GLOBAL COLLECTION THROUGH RESERVEX: Travel to St. Barts, Tuscany and beyond with Cuvée, with exclusive rental rates and curated experiences.
- INVITE-ONLY EVENTS: Invitations to Cuvée's private gatherings, including our annual Gala, where we've witnessed South African Safaris, the revered Ryder Cup, tasted the finest French Bourdeaux's.





Tuscan Estate | BIG ISLAND

## financial SERVICES + BILL PAYING

- Producing monthly financial statements with reoccurring expenses and one-time expenditures.
- Management of banking services
- Processing invoices and payments for local vendors and utilities
- Advance payment of maintenance services (not to exceed \$1,000), allowing you to pay just one bill per month without additional administrative costs for processing invoices









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Our Experience Curator, Hoku, was awesome and she provided off the charts service. I was very appreciative that she ran all over the island looking for a particular kind of ice cream that my wife enjoys.

## award-winning— INTERIOR DESIGN SERVICES

### **OUR EXPERT DESIGN TEAM**

Our award-winning interior design team has created countless Cuvée masterpieces around the world. We source finishings and furnishings globally with unmatched connections for design materials, and receive special designer pricing and share this savings with you.









### THE VUE DE RÊVES TRANSFORMATION

### THE LOCATION:

After much due diligence, we acquired Villa Vue de Rêves in St. Barts in 2014. It was one of the most coveted estates on St. Barts, primarily due to its location and topography. Perched on almost one acre of land overlooking the Baie de St. Jean, the parcel offers four unique terrain elevations offering some of the most enviable views on the island.

#### **DESIGN VISION:**

We engaged one of the most renowned designers on St. Barts to deliver on our vision and assist with the permit and building process. The challenge was to think outside the island's typical design and architectural style to create a truly one-of-a-kind masterpiece.

Our overall goal was to utilize the existing structure where possible, while maximizing the indoor and outdoor space and view corridors from all perspectives.

Every finish was upgraded with the highest quality materials imported from France, Italy, Portugal, Brazil and the United States. The interior décor concept was to create a true Caribbean sanctuary.

### THE RESULT:

The result is one of the most impactful real estate transformations in the Caribbean, delivering a true sense of place, extraordinary arrival experience, a state-of-theart La Cornue kitchen, outdoor living areas that come to life both day and night, a custom-walk in wine cave carved into the cliffside, five stunning master suites, and high-definition views from every vantage point.

# CUVĒE HAWAI'I PACIFIC BROKERS

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